

# Sales Executive



We require direct and online sales executives to provide specific guidance to customers specifying the sales of tours and treks in Cusco, as well as other regions of the country.

## Responsibilities:

- Design the optimal trip itinerary for each client based on their interests and budget.
- Maintain and drive client communication, including timely follow-ups.
- Clearly communicate with partners and internal network.
- Review all booked client trips for accurate trip programming.
- Act as a personal consultant for each client throughout the planning and travel experience and build strong client relationships.
- Check in with travellers during their trip and when they return home to ensure a satisfying experience.

## Requirements:

- Higher studies in Tourism, Tourism and Hotel Business Administration and / or related careers.
- Extensive knowledge of traditional tourist circuits, adventure and alternative routes of tourist interest.
- Advanced English: verbal and written.
- At least 2 years of travel sales and/or consulting experience.
- Very high level of verbal and written communication.
- Competence and openness to using technology to facilitate your work.
- A passion for exploration and sharing this passion with your clients.
- Capacity for immediate response and unforeseen resolution.
- Excellent personal and work references.

## It offers:

- Salary according to the market.
- Pleasant work environment.
- Belong to an important solid and growing company.
- Career line development.
- Number of vacancies: three.

To apply, send your CV to [rrhh@salkantaytrekking.com](mailto:rrhh@salkantaytrekking.com)